

6RQULQGXFGI ORUHVFQH 6,) DV/DQULQFDWLRQ SKRVRX QMHV/L
' DYLG%RP EDUG %RZ GRLQ&OWRI

3KRVRX QMHV/LV/WHFKH LPDOSURFHJUHQSOQWSHURUP VRFRQHJWDFLQJQGR LGHDQGZ DNULOQRVJDZ LK
R JHQDVE SURGXFH6XQOJKW/DEVREHGE FRQHGSJLP HQW FKQURSK COZ KLFKJLYHSOQWVHLLUH-QFRQH DQG
FDURMQLG/ VRGLYHVWLVUHDFWRQ (QHJ\ DEVREHGIURP VQOJKW/DOBFDHGVRVUHGLI HUHQ/SDAZ D.V SKRVRX QMHV/L
KHD/BLWLSDWLRQ DQG VRQULQGXFGI ORUHVFQH 6RQULQGXFGI ORUHVFQH 6,) LVWVHJ\ GLWLSDNGE SOQWLVQW
IRUP RI LQUDUHGQJKWGXHVRH SRXUHVR QDMUDQXQOJKW7KLVHQJ\ LVRIWQGLWLSDNG ZKHQHUMURXJK KHD/BLWLSDWLRQ
DYRLGGDP DJHVRWHSQWVH FHWHQJ\ QRWVHGI RUSKRVRX QMHV/LV/YHU UHDFWYH DQGGGLI @ @ G

ZLW6,) +RZ HYH 6,) GHSHQG/RQVHYHDOHQMLURQP HQDDYDUDCQV/DQGLV/CRWDOZ D.VSURSRUWQDO/ SKRVRX QMHV/LQ
HYH FLUXP WQFH 3UHHLRXVUHDFK KDVKRZ QMHV/LV RFRWHDQFVHD ZKHQPHDXUQJ 6,) RI DQHQWJIRUHWURP D
VRZ HUDEHYHDQGDHJDJLQJ WHYDOXH/RYHURQH HDU 0 DJQH HWD

6RQULQGXFGI ORUHVFQHFDQEHP HDXUHGE SDWLYHVHQJRU/WDQHAFVTDQWVH/ R LQUDUHGUDQGDWLRQ 7KL
P HDXUHP HQWFQEHREVHGRQYH GLIHUHQWFDOV/URP DWISRGPRXQMGVHQJRUHFRQH QDMDR DI RUHWDFH D/ZH
XHG VRVHQJRU/P RXQMG RQDLSQH/RUNDMQH/P HDXUQJ 6DQG 6WQGDUG/DQG ~~WYBZQHDP~~ OU €

7HKQRQJ\ 1,67 P DQFDP SXVLQ* DWWHJEXJ 0' 7RJHMHZLWVHYHDOFRQDJXH/URP %RWRQ8 QYHJWV + XQNU
&RQJH DQGDW\I VHQJRWDM ,67 ZHZRUNHVRFRWHDQMSKRVRX QMHV/LDQG6,) DWDIRUHWAGJHRQ1,67 SURSHUW

7KLVUHTXWGP HDXUQJ 6,) DQG SKRVRX QMHV/LDQGUDM/WHQDQHJQ UDAM/RI SKRVRX QMHV/LDQGUHP HDXUQJ 6,)
VRVHLL DQ P HDXUDEHFKDQJHKDGRFFXWHG 3KRVRX QMHV/LDAM/ZHJDQHJHGXLQJ VZP RPHMRG/ DKRUP RQHVSUD DQG
DEUDQFK SUHXXUHFKDP EHJ 7KHKRUP RQHVSUD ZDV/DVROWQRQI DEAVLF DFLG \$ %\$ DKRUP RQHIRXQGQDMUDQ LQP DQ
SOQWVWDWJQDQWVHUGLWDFWRQI UHXRXUH 7KHSUHXXUHFKDP EHUP HMRGLQYDQHGDWFKLQJ DSUHXXUHFKDP EH
DURQGDVQJHEUDQFK DQGSUHXXUJLQJ WHFHDQF EHJMR SVLIRU PLQWV/XLQJ FRP SUWAG&2 7KLVIRUFHJD
LQWVHSDQWVYD/FXQWVWV RUE\OP SUHJHQDQJ QWVHQWDQGZ DNUJURP UHDFKLQJ WHD1HFWGEUDQFK 7RHQXUHZH
KDGDOHJGWHUDMIRI SKRVRX QMHV/LVXLQJ WHFHDQF HMRG/ ZHUHP HDXUHGSKRVRX QMHV/LDWWHGDQHOMXUQJ D
/L&RU LQUDUHGJD/DQDQJ HZKQH6,) ZD/P HDXUHGXJLQJ DWQDFRSHP PHMUV/URP WHI RUAHAGJH

: HVFFFHWXQO UHGXHGSKRVRX QMHV/LV XLIQJ ERWHP HMRG/ \$ %\$ KRUP RQHVSUD DQGSUHXXUHF
FKDP EHJ \$ /WUWUHOP LQW DQDOLV/RI RXUHGXWVZHIRXQGQRVJQILFDQWFRWHDQFQEHVH/HQ6,) DQG SKRVRX QMHV/LQ
RXUH SHUHP HQW7KLV/LQBLQJ LVYDQDEOHIDV/LWSDQH/OP LWDFWRQ/RQWVHXRHI 6,) DV/DSUR\ IRUSKRVRX QMHV/LVXQGHU
VRP HWP SRUDODQG/SDMDO/FDQV ,WV/FODU6,) FDQEHXHGVD/DSUR\ ZKHQDHJDHGRYHDFQHQWVHJURZLQJ VHDFRQ
0 DJQH HWD EXWQRMWKRUHMP HUHP H/DQGGLWDFQHV/DV/RXUH SHUHP HQWVHXRHI

) DFXOV 0 HQWU ' U%DWW / RJDQ %RQJ\ ' HSW&KDU
&RQDERUDWLRQ 1 DWWQDO QWVHXRHI 6WQGDUG/DQG7HKQRQJ\ %RWRQ8 QYHJWV + XQNU&RQJH
(XQGHGE 7KH+XJKH) DP